

Thinknyx<sup>®</sup>

You Trust, We Deliver!



# THINKNYX TECHNOLOGIES

(STAFFING SERVICES)

®

**thinknyx**

You Trust, We Deliver!

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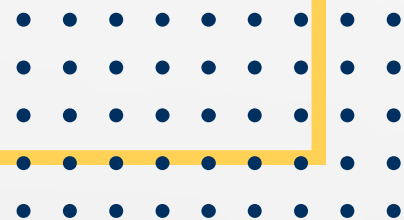
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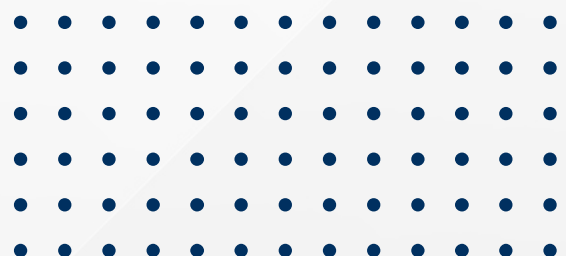


# ABOUT THINKNYX

We are a team of professionals, with years of IT technology experience ranging from Software Development to Management of IT Infrastructure, Cloud, Automation, Container Management, Web and APP Development, Security and Professional Services. Our extensive experience enables our customers to have solutions exactly tailored to their needs which are stable and reliable.

Thinknyx Technologies is a recognized brand in delivering comprehensive Information Technology and Non-IT Training to diverse organizations worldwide. With over 8 years of core industry experience, we have successfully aided our customers in strategically planning and flawlessly implementing employee learning and development initiatives. Thinknyx is a global solutions provider dedicated to empowering corporations and institutions to shape a future that aligns seamlessly with their objectives.

Thinknyx is a global name in fulfilling staffing and recruitment needs across multiple industry verticals and domains. The company has a rich history of fulfilling staffing requirements across some of the leading multinational organisations globally.



# FROM OUR CEO'S DESK

## YOGESH RAHEJA

CEO & FOUNDER

At the core of our philosophy lies a commitment to thoroughly comprehend our customers' needs and establish a foundation of trust with them. By delving into their requirements and fostering trust, we create an optimal environment for delivering outstanding customer-centric solutions. Our goal is to offer reliable solutions that clients can rely on, cultivating lasting relationships that extend far beyond a single transaction.

"You Trust, We Deliver" Our aspiration is to stand out as the foremost and favoured source for IT & Non-IT Trainings, Talent Acquisitions Services and IT Consulting for our esteemed clients.



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# STAFFING ECOSYSTEM

(APPROACH & METHODOLOGY)

## ASSESSING CLIENT REQUIREMENTS

- Understanding & Clarifying Client Specifications

## SOURCING RELEVANT PROFILES

- Thinknyx Profile Database
- Thinknyx Professional Network
- Industry Standard Sources i.e. Naukri, LinkedIn etc

## SHORTLISTING PROFILES

- Profile Assessment
- Internal Thinknyx Review
- Shortlisted Profiles

## CLIENT INTERVIEW

- Scheduling interviews with Client's stakeholders
- Seeking Client Feedback

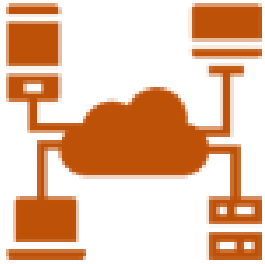
## RELEASING OFFERS

- Aligning Joining Timelines
- Releasing Offers

## CONFIRMING ONBOARDING

- Onboarding Confirmation
- Collecting Client Feedback

# SERVICE OFFERINGS



**Permanent Staffing  
Services**

**Contract to  
Hire Services**



**On-Campus Hiring  
Services**



**Hire, Train and  
Deploy Model**



**& MANY MORE...**



# WHY CHOOSE US?



## ASSESSING CLIENT REQUIREMENTS

Tailoring talent solutions to meet client needs through meticulous requirement assessment, ensuring optimal alignment between candidates and organizational goals for successful talent acquisition outcomes.



## PROCESS-DRIVEN AND COMMITTED

We methodically set up our procedures and unwaveringly adhere to delivering excellence within agreed-upon deadlines, ensuring a commitment to quality throughout our operations.



## LEARNING TURN ON INVESTMENT (LROI)

Maximize hiring impact with Learning Return on Investment (LROI), ensuring strategic talent investments yield valuable insights, fostering growth, and delivering a significant return on your recruitment initiatives.



## EMBRACING AGILITY IN THE JOURNEY

Embracing agility in the talent acquisition journey, we navigate the evolving landscape with adaptability, ensuring swift and effective responses to dynamic industry needs for optimal hiring outcomes.



## FINANCIAL PLANNING AND INVESTMENT

Thinknyx offers premium resources at competitive rates, guaranteeing superior quality within your financial framework. Furthermore, our backup solutions seamlessly integrate without surpassing your designated budget.



# DISTINGUISHING FACTORS (DF): WHAT SETS US APART!

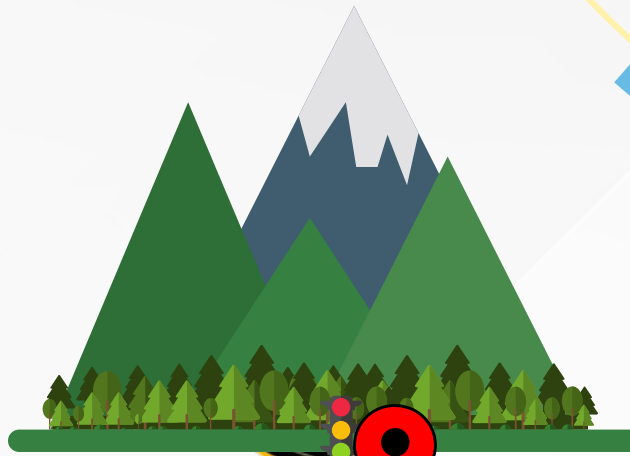




# FLASHBACK PERFORMANCE IN PAST YEARS



# MILESTONES



## ● 2020–2021

- **Remote Work Adaptation:** Swift adjustments in talent acquisition strategies to accommodate remote work dynamics
- **Diversity and Inclusion Focus:** Heightened emphasis on creating an inclusive workforce after the COVID-19 pandemic
- **Adaptive Hiring:** Flexibility in hiring practices to navigate uncertainties caused by the COVID-19 pandemic

## ● 2016–2017

- **Strategic Hires:** Key executive and leadership roles filled to drive the company's vision
- **Skill Enhancement:** Emphasis on hiring individuals with expertise in emerging technologies
- **Global Expansion:** Talent acquisition efforts focused on building diverse teams with international perspectives

## ● 2022–2023

- **Hybrid Work Models:** Talent acquisition strategies align with the adoption of hybrid work environments
- **Skill Flexibility:** Continued emphasis on skills, valuing candidates with diverse skill sets
- **Sustainability and CSR Integration:** Integration of sustainability and corporate social responsibility values into hiring practices

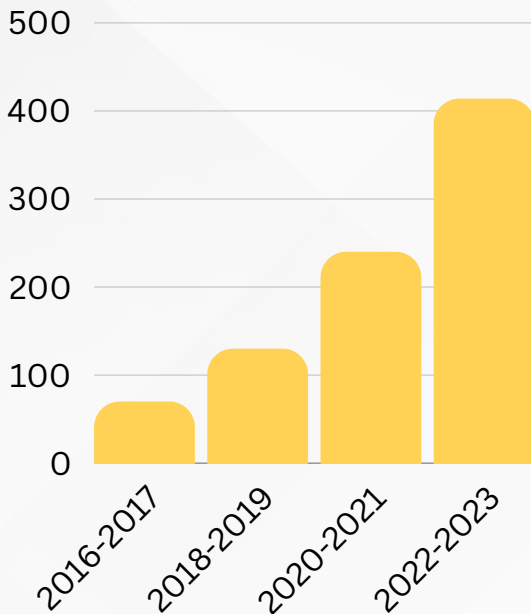
## ● 2018 –2019

- **Digital Skill Acquisition:** Recruitment strategies adapted to address the demands of digital transformation
- **Soft Skills Recognition:** Acknowledgment of the importance of soft skills alongside technical expertise
- **Innovation Culture:** Talent acquisition efforts geared towards fostering innovation within the workforce

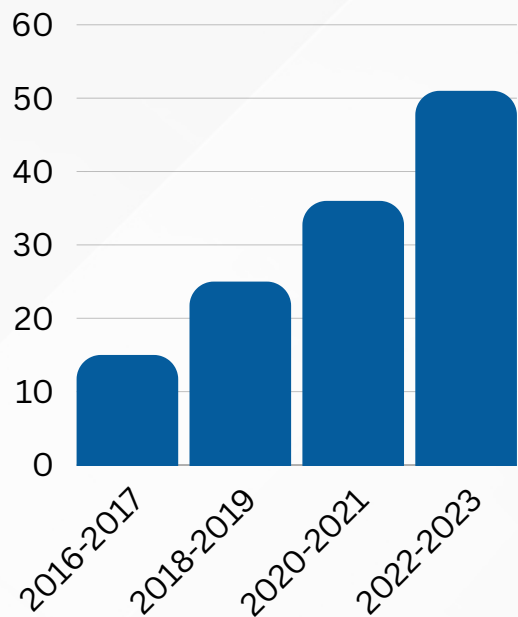
# KEY DATA

## HIGHLIGHT CHART

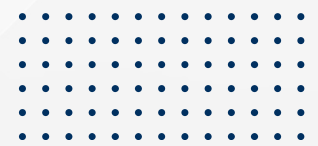
TOTAL NO. OF CLOSURES  
(SUCCESS RATE)



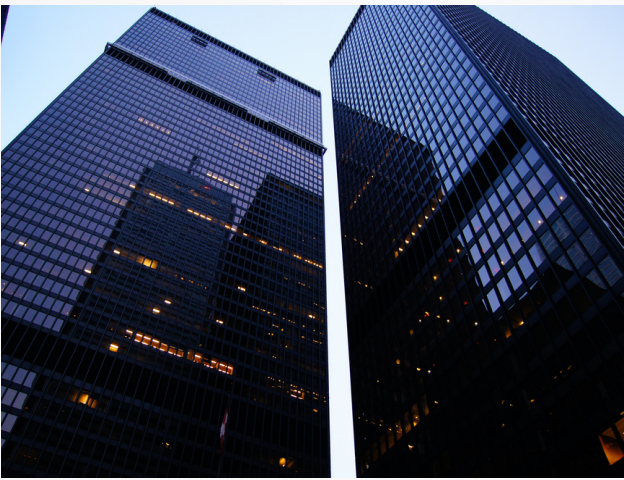
TOTAL NO. OF CLIENTS



In recent years, Thinknyx Technologies has attained significant milestones as a leading learning organization. Thinknyx Technologies, a prominent talent acquisition firm, exemplifies its success through a revealing data chart that encapsulates key highlights. The impressive growth trajectory is evident as the total number of clients surged from 15 in 2016-2017 to 50 in 2022-2023, showcasing a remarkable expansion over the years. Simultaneously, the increase in the total number of candidate selections is noteworthy, rising from 70 in 2016-2017 to an impressive 414 in 2022-2023. This signifies Thinknyx consistency to match top-tier candidates with the right opportunities. The extensive outreach of the company, with over 1500+ candidate profiles submitted, reflects a robust engagement with a diverse talent pool. Thinknyx's data-driven success story underscores its commitment to both clients and candidates, positioning it as a formidable force in the competitive landscape of talent acquisition.



# EMPOWERING FUTURE, CRAFTING SUCCESS STORIES





# SUCCESS STORIES

## RETAIL CLIENT

- Worked closely with the Client's Talent Acquisition Team to close various IT positions with the highest joining/closure rate by providing project-based Staffing Solutions. We have established ourselves as a reliable and effective staffing partner, with a strong focus on quality and customer satisfaction
- We have executed a 45 days program with Client's Engineering Excellence Team to prepare DevOps Enabled Engineers

## BFSI CLIENT

- With a robust & dynamic pool of candidates working on a contractual/temporary basis with us, we have closed 150 + contract positions on different IT skill sets such as AWS Consultant, Full stack Developer, Data Scientist, Azure Solution Architect etc

## TRANSPORTATION AND SHIPPING CLIENT

- Successful onboarding of 120+ professionals by closing client's multiple niche positions such as Supply Chain Solutions Designer, OTM techno-functional Consultant, WordPress Developer, Data Scientist etc

## EDTECH CLIENT

- Recruited 100+ EdTech Professionals on different skill sets such as Admissions, Career Counselling and Outreach for Top Universities and Colleges across India

## IT CONSULTING, IT SERVICES AND OUTSOURCING CLIENT

- Hired and onboarded 60 + experienced professionals by closing multiple permanent, contract and contract-to-hire positions at various levels. We have closed numerous permanent positions like Power Apps Lead, R-Shiny Developer, AWS Lead, Java Full Stack, Python etc. and contract positions such as Talend Data Engineer, React.JS Developer, AWS Architect etc



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# THINKNYX TECHNOLOGIES LLP

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